

**West Pennant Hills Sports Club
Men's Bowls Section**

President

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MANAGEMENT COMMITTEE MEETING

Business Papers

5th December 2011

Meeting Commences 6:00pm

1. Reports

1.1 President

November has thrown up a number of challenges, which have been dealt with or are in the process of being dealt with by members of the Committee. Chief among those is the new uniforms. Warren has taken responsibility of this task and I wish to thank him for the effort he is putting into the matter. He will be issuing a separate report on the latest position.

Unfortunately, Bill Austin decided to withdraw his sponsorship of the shirts. Bill withdrew for reasons of his own, however those reasons had nothing to do with the Men's or Ladies Bowling Sections. I have written to Bill to thank him for his support over the years and it is hoped that he will continue to sponsor the Bowling Sections in the future on other ventures.

Richard Hickey is now the sole sponsor on the shirts. On behalf of the Men's Bowling Section, I have issued a thank you to Richard and look forward to a long and lasting relationship. Richard is very supportive of both Bowling Sections, therefore it is fitting that his business be advertised on the back and sleeve of the shirts.

In relation to sponsorship, Steve Watson and I had a meeting with Keryn recently to sort out the sponsorship records. Steve will have more to say on the subject in his report. In essence, we have a better understanding of what is taking place and the steps we need to take to attract sponsorship.

Following our last meeting, the holding of an open day was discussed with Max Walters. West Pennant Hills has not held an open day for many years. The demographics of the area have changed a lot in this time. The RNSWBA has a lot of material that can assist clubs in running open days. A meeting has been arranged for Wednesday 1 February 2012 with representatives of RNSWBA. As one of the committee pointed out recently, he is of the opinion one of the reasons why we do not receive strong support for our championships is due to the age of our members. This in part is correct. We need to attract younger members. We also need to support Max with his Twilight Bowls. This is also an area where new members may be found.

As you will be aware some bowlers have departed WPH to play bowls elsewhere. There has been some criticism directed at me for what has taken place. Of those bowlers who have actually left there are only four. Another two have left as they have moved to the Central Coast. Another unfortunately is unable to play due to ill health. Of the balance, WPH is still the primary club except for one who will be a social member.

Shortly an announcement will be made concerning a new additional fixture to our playing calendar for 2012 and beyond. If the fixture proves to be successful it leaves the door open to expand.

I would like to add a special thank you to Mal Horner and Dallas Palm. Both were members of the previous committee and have continued to be members of the current committee. The positions they hold link the club together and both have been sounding boards for ideas and advise plus pulling me down from the pedestal from time to time. To all of the committee your support is very much appreciated.

As this will be the last report prior to Christmas and the New Year, I would like to extend my wishes to all of you and your families for a very Merry Christmas and I hope a rewarding and prosperous New Year. Eat well, drink in moderation, relax and enjoy yourselves.

Peter Eagle

1.2 Senior Vice President

Following the last committee meeting I have assumed responsibility with Peter Eagle for our new uniforms. It has been an interesting exercise, to say the least, as many things were not included in the initial quotation and the whole sponsorship matter has been difficult to resolve. Following is a summary of events and where we are up to at the time of writing the report.

- We contacted Hunter Bowls to find out when the sample shirt would be available.
- We then picked up the sample shirt and brought it to the club to show Jason Read and the bowlers.
- We also obtained a copy of the quote for a detailed review to ensure it matched our needs.
- We were advised that it would be 4 weeks from the time we place the order to receipt of the shirts. On this basis we should receive the new shirts by mid-January latest.
- We were surprised to see a very large sponsor sign on the back of the shirt for Homeway (Bill Austin) and were advised that Bill would pay \$1,000.00 (including GST or not) for the sign.
- Richard Hickey also saw the sign on the shirt and asked why he was not included as he sees himself as a co-sponsor of the Bowling Section.
- There were a lot of discussions with both Bill and Richard to resolve this matter of one sponsor or two sponsors. In the end we have only one sponsor which will be Richard Hickey.
- Richard will have one large sign on the back of the shirt and one smaller sign on the sleeve.
- Richard has committed to pay \$8.00 plus GST for every shirt ordered both now and into the future. Our initial sponsorship will be \$1,280.00 plus GST. Naturally we will get more income when we place any additional orders.
- We soon discovered that the sample cap and jacket had not been ordered. We have now placed the order and should have the samples any day now.
- Once we approve the cap and jacket we can move forward and order the caps (minimum 150 to be ordered). We will then arrange for sample jackets for members

to try on and then place the order. We will not carry stock in the jackets and they will only be ordered for those who want them.

- The quote did not include a long sleeve shirt with a wrist band. This has now been corrected.
- We picked up a full set of sample sizes and asked as many members as possible to try on the shirts. This has not been easy due to the weather and the fact that we could only keep the samples for 10 days.
- We have recorded all the orders placed by members and added quite a few for stock so that those who did not try on the shirts will be able to get one in their size. Additional orders can be placed if needed although there is a minimum of 10 for each long and short sleeve shirt irrespective of the size.
- We approval from Richard Hickey on the artwork. We are just awaiting approval from Jason Read along with the official order and deposit.
- We will be ordering 116 short sleeve shirts and 44 long sleeve shirts later this week. The total value of this order will be \$7,057.60 including GST. The club will need to pay a deposit of \$2,057.28 as per the terms of the quote.

Following is a summary of the purchase prices by item:

- Short Sleeve Shirt - \$39.00 plus GST
 - Long Sleeve Shirt - \$43.00 plus GST
 - Caps - \$18.00 plus GST
 - Jackets - \$77.28 plus GST
-
- The Sports Club is providing a 50% subsidy on all items and Richard Hickey is sponsoring each shirt ordered with \$8.00 plus GST.
 - We propose to give a free cap to any bowler who buys a shirt. Only one cap per member.

We are proposing the following prices for members:

- Short Sleeve Shirt - \$15.00 incl GST
 - Long Sleeve Shirt - \$18.00 incl GST
 - Caps - \$10.00 incl GST
 - Jackets - \$45.00 incl GST
-
- These prices give us a small profit (around \$2.25 on average per item sold) which will help pay for the free caps. I will table a full financial analysis at the committee meeting.

Warren Phillips

the locker (or even still have a key) and if so, collect \$10 (currently agreed fee for 12 months use). I will also gauge the demand for lockers by those that do not currently have access.

As previously advised I have raised the question of more lockers and larger or additional locker room with Richard Hickey and received a positive response. I will follow this up with Richard once I have a better idea of how many lockers we need to cater for the regular men and women bowlers.

Dallas Palm

1.5 Treasurer

Raffles over the past September and October we are in negative but over the past 3 months we have made \$390 GP.

Green fees to Green cost we are behind at \$8,480 to costs of \$11,181 (for the 3 months). Budget for this period is \$12,000.

We had 2 rained out days in September and 1 day in October.

Sponsorships are finalised and invoiced for the period 1st Jan to 30th June 2012 have been agreed and sent.

Steve Watson

1.6 Bowls Coordinator & Match Committee

Events Calendar for 2011-2012.

The 2012 Events Calendar has now been completed and can be viewed on the website or the notice board in the sports room.

Naturally there will be changes throughout the year dictated by weather and dispensations etc.

External Pennant Trials

A reminder to the selectors that two external Pennant Trials have been arranged to take place during January 2012 against Warrawee and Asquith.

The selectors have advised there will be no need for additional external trials.

Novice Singles

The 2011 Novice Singles was won by David Roles. This was a great match and both David and Michael Dalgairns are to be congratulated for the great skills they both displayed.

This year there were just five entries received for this event and in an effort to get more players involved, I'm suggesting we expand the eligibility to read **"any player who has not won an event (i.e. Major, Minor, Novice, Barry Walker Classic Pairs or Mixed Championship) at this or any other club"**

Presently this event has a limitation of entry of four (4) years membership to the Royal and has been a major factor poor nomination numbers.

At the last meeting it was suggested that if the event is opened as suggested above, then we can't continue to call it the Novice Singles. That statement isn't valid, however if it's to be changed I would suggest we call it after the winner of the 1st Novice Singles, i.e. **"The Ken Wighton Singles"**

Mixed Pairs

We finally received eight (8) entries for this event, however owing to weather conditions we are now two weeks behind schedule and have been forced to play deferred matches on Tuesdays and Thursdays in order to get the competition back on track. The Ladies have been cooperating by allowing us to have a couple of rinks on their social days.

Carnivals

The Turn Around Triples for 2012 have all now been set and can be seen on the Events Calendar.

The Koala dates have been confirmed as, Ladies Day the 30th April and Men's Day the 4th May 2012.

Forward planning for these three events will begin in earnest immediately after Christmas.

Mal Horner

1.7 Selectors

- We finalised the collection of pennant acceptance forms on 19/11/2011.
- We have 43 players for pennants and 7 reserves (these are players who are happy to play if available or needed). See attached list of Players
- On the basis of the above numbers we recommend that we again enter 3 teams in the 2012 Pennant Season.
- Considering the players available we also recommend we enter teams in Grades 3, 5 and 6. These are same grades as last year.
- Consistent with our Selection Policy we have nominated various selectors to meet with skips after each round to discuss the performances.
 - Grade 3 – Alan Bowry and Neville Roach.
 - Grade 5 – Michael Schwarcz and Warren Phillips.
 - Grade 6 – Kevin Tuckerman. and Neville Roach.
- We will match up leads, seconds, thirds and skips over the coming weeks and monitor performances. We will do this with 2 Bowl Triples or Fours depending on numbers etc.
- We will not be selecting teams for the trials until mid-January.
- Our first round selections for Pennants will be held constant for the first 3 weeks unless we have availability issues.
- We have reviewed all the 16 drills and have decided three should be allocated to each of the team positions as follows:

| DRILL | LEAD | SECOND | THIRD | SKIP |
|---------------------------------------|-------------|---------------|--------------|-------------|
| Jack Rolling Skill Test | YES | | | |
| Draw 4 Lengths Skill Test | YES | | | |
| Drawing Skill Test | YES | | | |
| Draw Between Skill Test | | YES | | |
| Shot Drawing Skill Test | | YES | | |
| Positional Draw Skill Test | | | | |
| Shot & Position Skill Test | | YES | | |
| Off Centre Draw Skill Test | | | | |
| Shot & Off Centre Position Skill Test | | | YES | |
| Ditch Drawing Skill Test | | | | |
| Shot & Ditch Drawing Skill Test | | | | |
| Conversion Skill Test | | | YES | YES |
| Running Skill Test | | | YES | |
| Driving Skill Test | | | | |
| Draw & Swing Skill Test | | | | YES |
| Drive & Draw Skill Test | | | | YES |

- In Line with our training scheme we have nominated various selectors to look the different positions with their training.
 - Leads: Alan Bowry
 - Seconds: Warren Phillips
 - Thirds: Kevin Tuckerman
 - Skips: Michael Schwarcz

- We have already held a meeting with the leads and given them their training drills. We will hold meetings with the other positions over the next few weeks.

Presidents Player of Year:

- This has now been completed and will be passed on in a sealed envelope to the President for announcement on the presentation day.

Michael Schwarcz

1.8 Schools Committee

No report.

Aaron Barnett

1.9 Zone 10

At the time of writing this report, the Business Papers for the Zone meeting on Wednesday 7 December 2011 have not been received. Details will be supplied.

Peter Eagle

1.10 Greens

The current position on the greens is as follows:

Bottom Green: Due to the recent wet weather maintenance is behind by one week. It was intended to have a further rub in, however if the weather remains kind it will occur towards the end of November.

The green is being cut regularly and it has been sprayed for black spot. The grass growth over the plugs is proceeding well and with a few warm nights and regular watering, the green should come up well for the 2012 season. Prior to the green coming back into commission, it will be sprayed for nematodes, which hopefully will eliminate the problems that occurred during the course of this year. It is planned to have the green back in play by mid to late December.

Top Green: Maintenance has started on the top green. Some plugging will be taking place. By taking this action now it will limit the time the green will be out of action.

Although, the standard of the green is not good it is in a lot better condition than what it was before it was taken out for maintenance last year. Last year the green was taken out first. Again, subject to weather conditions it is planned to have the green back prior to the commencement of the pennant season.

The defective sprinkler heads on the bottom and top greens have been repaired. All heads are operating correctly.

Peter Eagle

1.11 Coaches

No new students since last meeting. Warren Phillips has indicated he is prepared to undertake the coaching course in 2012. We are looking for others willing to take on this important role within the club, bearing in mind that Keith and Ken have advised they will not renew their qualifications in 2012.

Dallas Palm

1.12 Umpires

All championships matches have been covered by umpires as requested.

Don Couch

1.13 Welfare

My report for the month of November is as follows:

I had the opportunity to speak with a number of people that have been on the sick list for quite some time, and a few of them expressed their gratitude for being thought of, especially those that are social players. I myself had not had the chance to meet these people before, because they have been absent for so long.

Bob O'Brien. I spoke with him on the 17th November. He is still waiting to find out about his knee operation, but he said he was feeling fine.

Max Bell. Max is recuperating from a hip replacement, also a gall-bladder operation as well as a knee replacement. He hopes to back in the New Year.

Wilf Morschel. What a lovely man. He has had a hip replacement, but seems to be feeling fine. He hopes to be back at bowls in the New Year.

Ken Anderson. Undergoing various heart tests, he says he is feeling very tired in the legs but he's not too bad for 92 years of age.

Paul Van Tilburg. Recuperating after shoulder surgery. He sees his specialist this week or next. He is now back playing bowls.

Roy Melbom. His prostate cancer has flared up again, having more tests. Hope's to be back in the New Year.

Craig Hawes. Recovering from a broken hip, hope's to back at bowls in the near future.

Clem Woodward. He has had five skin cancers removed from his head, his wife has been very sick with shingles, and there has been a death in the family. He would like to return to bowls in the New Year.

Geoff Williams. Has had cataract surgery, and hope's to be back in the New Year.

George McBrien. He will be having eye tests next month, won't be back at bowls until the New Year

Ian Thompson. He is receiving treatment for Lymphoma and waiting for the results from his doctor. He also made a request for all his mail to be sent to his postal address that has been arranged.

Greg Klenofsky. Has degeneration of the spine, he is having a series of injections, and part of his treatment is swimming exercises. Hopes to back in the New Year.

David Roles

1.14 Mixed Bowls

A successful afternoon was held on Sunday November 13th with 32 players enjoying an afternoon of bowls and friendship.

It is proposed to have the next mixed day on Australia Day, 26th January. Two bowl triples, 25 ends are to be played starting at 10:30 am and followed by a barbecue. Three hampers, prepared by the ladies would be raffled on the day.

Tony Boughton

1.15 Communications

A report of recent club activity has been submitted for the bowls magazine.

Dallas Palm

1.16 Corporate

No report.

2. General Business

2.1 Lockers – Men & Women

2.2 Banner design for Newsletter

2.3 The Future of Mixed Club Championships considering Time Restraints

3. Next Meeting

The next meeting is scheduled for Monday 6th February, commencing at 6:00pm.

West Pennant Hills Sports Club Limited

Section Profit & Loss

MEN'S BOWLING SECTION
31 August 2011

| | August Actual | August Budget | Variance | % | YTD Actual | YTD Budget | Variance | % |
|-----------------------------------|------------------|------------------|----------------|---------------|----------------|---------------|-----------------|---------------|
| MBC Raffle Takings | 1,405 | 1,700 | (295) | 82.65 | 2,325 | 3,150 | (825) | 73.81 |
| MBC Green Fees | 2,747 | 3,796 | (1,049) | 72.37 | 5,923 | 7,392 | (1,469) | 80.13 |
| MBC Green Fees No \$ Rec'd | 155 | 0 | 155 | | (130) | 0 | (130) | |
| MBC Total Green Fees | 2,902 | 3,796 | (894) | 76.45 | 5,793 | 7,392 | (1,599) | 78.37 |
| MBC Sports Fees | 64 | 70 | (6) | 91.43 | 64 | 140 | (76) | 45.71 |
| MBC Koala Income | 0 | 0 | 0 | | 0 | 8,350 | (8,350) | |
| MBC Club Shirt Sales | 32 | 35 | (3) | 91.43 | 32 | 70 | (38) | 45.71 |
| MBC Other Income | 0 | 10 | (10) | | 9 | 20 | (11) | 45.00 |
| Total MBC Income | 4,403 | 5,611 | (1,208) | 78.47 | 8,223 | 19,122 | (10,899) | 43.00 |
| MBC Affiliation Fees | 0 | 40 | (40) | | 1,609 | 1,580 | 29 | 101.84 |
| MBC Raffle Costs | 860 | 880 | (20) | 97.73 | 1,780 | 1,760 | 20 | 101.14 |
| MBC Green's Maintenance | 3,777 | 4,000 | (223) | 94.42 | 7,907 | 8,000 | (93) | 98.84 |
| MBC Other Costs | 611 | 905 | (294) | 67.51 | 911 | 1,560 | (649) | 58.40 |
| MBC Koala Expenses | 0 | 0 | 0 | | 0 | 6,280 | (6,280) | |
| MBC Catering Costs | 0 | 600 | (600) | | 0 | 880 | (880) | |
| Total MBC Expenses | 5,248 | 6,425 | (1,177) | 81.68 | 12,207 | 20,060 | (7,853) | 60.85 |
| Gross Profit (Loss) on MBC | (845) | (814) | (31) | 103.81 | (3,984) | (938) | (3,046) | 424.73 |

West Pennant Hills Sports Club Limited

Section Profit & Loss

MEN'S BOWLING SECTION
30 September 2011

| | September Actual | September Budget | Variance | % | YTD Actual | YTD Budget | Variance | % |
|-----------------------------------|---------------------|---------------------|----------------|---------------|----------------|----------------|-----------------|---------------|
| MBC Raffle Takings | 320 | 1,350 | (1,030) | 23.70 | 2,645 | 4,500 | (1,855) | 58.78 |
| MBC Green Fees | 2,427 | 3,615 | (1,188) | 67.14 | 8,350 | 11,007 | (2,657) | 75.86 |
| MBC Green Fees No \$ Rec'd | 130 | 0 | 130 | | 0 | 0 | 0 | |
| MBC Total Green Fees | 2,557 | 3,615 | (1,058) | 70.73 | 8,350 | 11,007 | (2,657) | 75.86 |
| MBC Sports Fees | 0 | 70 | (70) | | 64 | 210 | (146) | 30.48 |
| MBC Koala Income | 0 | 0 | 0 | | 0 | 8,350 | (8,350) | |
| MBC Club Shirt Sales | 0 | 35 | (35) | | 32 | 105 | (73) | 30.48 |
| MBC Other Income | 0 | 10 | (10) | | 9 | 30 | (21) | 30.00 |
| MBC Multi/Taround Triples | 0 | 2,000 | (2,000) | | 0 | 2,000 | (2,000) | |
| Total MBC Income | 2,877 | 7,080 | (4,203) | 40.64 | 11,100 | 26,202 | (15,102) | 42.36 |
| MBC Affiliation Fees | 0 | 120 | (120) | | 1,609 | 1,700 | (91) | 94.65 |
| MBC Raffle Costs | 406 | 880 | (474) | 46.14 | 2,186 | 2,640 | (454) | 82.80 |
| MBC Green's Maintenance | 3,702 | 4,000 | (298) | 92.55 | 11,609 | 12,000 | (391) | 96.74 |
| MBC Other Costs | 173 | 655 | (482) | 26.41 | 1,084 | 2,215 | (1,131) | 48.94 |
| MBC Koala Expenses | 0 | 0 | 0 | | 0 | 6,280 | (6,280) | |
| MBC Catering Costs | 0 | 100 | (100) | | 0 | 980 | (980) | |
| MBC TAT expense | 0 | 2,500 | (2,500) | | 0 | 2,500 | (2,500) | |
| Total MBC Expenses | 4,281 | 8,255 | (3,974) | 51.86 | 16,488 | 28,315 | (11,827) | 58.23 |
| Gross Profit (Loss) on MBC | (1,404) | (1,175) | (229) | 119.49 | (5,388) | (2,113) | (3,275) | 254.99 |

West Pennant Hills Sports Club Limited

Section Profit & Loss

MEN'S BOWLING SECTION
31 Oct 2011

| | October Actual | October Budget | Variance | % | YTD Actual | YTD Budget | Variance | % |
|-----------------------------------|-------------------|-------------------|--------------|---------------|----------------|----------------|-----------------|---------------|
| MBC Raffle Takings | 1,062 | 1,350 | (288) | 78.67 | 3,707 | 5,850 | (2,143) | 63.37 |
| MBC Green Fees | 2,876 | 3,349 | (473) | 85.88 | 11,226 | 14,356 | (3,130) | 78.20 |
| MBC Green Fees No \$ Rec'd | 145 | 0 | 145 | | 145 | 0 | 145 | |
| MBC Total Green Fees | 3,021 | 3,349 | (328) | 90.21 | 11,371 | 14,356 | (2,985) | 79.21 |
| MBC Sports Fees | 109 | 70 | 39 | 155.71 | 173 | 280 | (107) | 61.79 |
| MBC Koala Income | 0 | 0 | 0 | | 0 | 8,350 | (8,350) | |
| MBC Club Shirt Sales | 0 | 35 | (35) | | 32 | 140 | (108) | 22.86 |
| MBC Other Income | 0 | 10 | (10) | | 9 | 40 | (31) | 22.50 |
| MBC Multi/T'around Triples | 0 | 0 | 0 | | 0 | 2,000 | (2,000) | |
| Total MBC Income | 4,192 | 4,814 | (622) | 87.08 | 15,292 | 31,016 | (15,724) | 49.30 |
| MBC Affiliation Fees | 36 | 40 | (4) | 90.00 | 1,645 | 1,740 | (95) | 94.54 |
| MBC Raffle Costs | 1,131 | 880 | 251 | 128.52 | 3,317 | 3,520 | (203) | 94.23 |
| MBC Green's Maintenance | 3,702 | 4,000 | (298) | 92.55 | 15,311 | 16,000 | (689) | 95.69 |
| MBC Other Costs | 283 | 155 | 128 | 182.58 | 1,367 | 2,370 | (1,003) | 57.68 |
| MBC Koala Expenses | 0 | 0 | 0 | | 0 | 6,280 | (6,280) | |
| MBC Catering Costs | 0 | 100 | (100) | | 0 | 1,080 | (1,080) | |
| MBC TAT expense | 0 | 0 | 0 | | 0 | 2,500 | (2,500) | |
| Total MBC Expenses | 5,152 | 5,175 | (23) | 99.56 | 21,640 | 33,490 | (11,850) | 64.62 |
| Gross Profit (Loss) on MBC | (960) | (361) | (599) | 265.93 | (6,348) | (2,474) | (3,874) | 256.59 |